

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549



ANNUAL AUDITED REPORT FORM X-17A-5 PART III

AN 3-2-2005

OMB APPROVAL

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD	BEGINNING(MM/DD/YY	AND ENDING		1 / 0 4 M/DD/YY
	A. REGIS	TRANT IDENTIFI	CATION		
NAME OF BROKER-DEALEI ADDRESS OF PRINCIPAL PI	Coasi	tal Equities,		OF	FICIAL USE ONLY
602	Main Street	t, Ste. 801			
		(No. and Street)			
Cinc (City)	innati	OH (State)		45202 (Zip Code	``
•		, ,		•)
NAME AND TELEPHONE N	UMBER OF PERS	ON TO CONTACT IN	REGARD TO THIS	REPORT	
				(Area C	ode - Telephone Number)
	B. ACCOU	JNTANT IDENTIF	ICATION	Į.	OCESSED
INDEPENDENT PUBLIC AC	COUNTANT who	se opinion is contained	in this Report*	a	MAR 1 4 2005
Dav	id Merfeld	, LLC			THOMSON
	(Na	ime – if individual, state last.	first, middle name)		hmara con -
21	Merchants 1	Row, 5th Fl	Boston	MA	02109/
(Address)		(City)	(Stat	te)	(Zip Code)
CHECK ONE:				,	ABUL ARE
Certified Public	Accountant				oregree i sunt
☐ Public Account	ant				PER LE CAL
☐ Accountant not	resident in United	States or any of its pos	sessions.	*	
	F	OR OFFICIAL USE	ONLY		
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,		Material Material Physics of the Control of the Con			

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

ι,	Michael A. Mueller		, swear	(or affirm) that, to the best of
my k	nowledge and belief the accompanying finan- Coastal Equities, Inc.	cial statement ar	nd supporting schedules p	ertaining to the firm of, as
of _	December 31	, 20 <u>04</u>	_, are true and correct.	I further swear (or affirm) that
	ner the company nor any partner, proprietor, positive solely as that of a customer, except as for	• ,	or director has any propr	ietary interest in any account
		-	Mulland Signatur	
- =	LOIS R. KETCHUI Notary Public, Si My Commission Expire	ate of Ohio	President Title	
	s report ** contains (check all applicable boxes (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' E (f) Statement of Changes in Liabilities Subos (g) Computation of Net Capital. (h) Computation for Determination of Reser (i) Information Relating to the Possession o (j) A Reconciliation, including appropriate Computation for Determination of the Re (k) A Reconciliation between the audited an consolidation. (l) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Report (n) A report describing any material inadequal	ition. quity or Partner rdinated to Clai- ve Requirements r Control Require explanation of the eserve Requirem d unaudited State t. acies found to exite	ms of Creditors. s Pursuant to Rule 15c3-3 rements Under Rule 15c3 ne Computation of Net Ca nents Under Exhibit A of tements of Financial Conc ist or found to have existed	-3. apital Under Rule 15c3-3 and the Rule 15c3-3. dition with respect to methods of
* * F	For conditions of confidential treatment of cer	rtain portions of	this filing, see section 24	0.17a-5(e)(3).

COASTAL EQUITIES, INC. FINANCIAL STATEMENTS DECEMBER 31, 2004 TABLE OF CONTENTS

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DAVID MERFELD LLC CERTIFIED PUBLIC ACCOUNTANT

21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

Independent Auditor's Report

Board of Directors Coastal Equities, Inc. Cincinnati, Ohio

I have audited the accompanying statement of financial condition of Coastal Equities, Inc. as of December 31, 2004 and the related statements of income, of changes in stockholder's equity, and of cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with U.S. generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates used by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for our opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Coastal Equities, Inc. at December 31, 2004, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Supplemental Schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

David Merfeld LLC

Boston, Massachusetts January 13, 2005

STATEMENT OF FINANCIAL CONDITION

December 31, 2004

See Auditor's Report

ASSETS

Current assets Cash and cash equivalents Accounts receivable	\$ 21,360 84,681
Prepaid expenses Total current assets	1,035
Total dallon docoto	107,070
Other assets	
Equipment and furnishings, net of	
accumulated depreciation of \$18,532	4,482
Marketable security available for sale Deposit with correspondent broker	20,115
Deposit with correspondent broker	25,000
Total other assets	49,597
Total assets	\$ 156,673
LIABILITIES AND STOCKHOLDER'S	EQUITY
Current liabilities	
Commissions payable	\$ 48,086
Accounts payable	15,492
Accrued expenses	6,556
Total liabilities	70,134
Stockholder's equity	
Common stock, \$.01 par value	
Authorized 200,000 shares	
Issued and outstanding 10,000 shares	100
Capital in excess of par value	29,441
Retained earnings	54,484
Accumulated other comprehensive loss	2,514
Total stockholder's equity	86,539
Total liabilities and stockholder's equity	\$ 156,673

STATEMENT OF INCOME

For the Year Ended December 31, 2004

See Auditor's Report

Revenues	\$ 1,153,323
Expenses	
Salaries and benefits	144,205
Commissions	740,834
Clearing charges	173,190
Registration fees	6,589
Office supplies and expense	4,009
Telephone	5,106
Rent	8,261
Travel and entertainment	7,233
Software maintenance	2,520
Accounting and consulting	10,750
Legal	5,240
Depreciation and amortization	857
Other	 2,066
Total expenses	 1,110,860
Operating income	 42,463
Other income	
Investment income	30,861
Gain on sale of securities	 510
	 31,371
Net income	\$ 73,834

STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

For the Year Ended December 31, 2004

See Auditor's Report

	mmon tock	Ε	apital in xcess of ar Value		Retained Earnings	Ot Compre	nulated her ehensive oss	Total
Balance, January 1	\$ 100	\$	29,441	\$	43,150	\$	1,568	\$ 74,259
Comprehensive Income Net income					73,834			73,834
Other comprehensive income Unrealized holding gain Reclassification adjustment				······································			1,456 (510)	 1,456 (510)
Comprehensive income					73,834		946	74,780
Dividends paid	 				(62,500)			 (62,500)
Balance, December 31	\$ 100	\$	29,441	\$	54,484	\$	2,514	\$ 86,539

STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2004

See Auditor's Report

Cash flows from operating activities		
Revenue received	\$	1,148,666
Operating expenses paid		(1,116,494)
Investment income received		30,861
Net cash provided by operating activities		63,033
Cash flows from investing activities		
Purchase of equipment		(4,980)
Sale of marketable security	Va del semen	9,991
Net cash provided by operating activities		5,011
Cash flows from financing activities		
Dividends paid		(62,500)
Cash flows		5,544
Cash and cash equivalents, beginning of year		15,816
Cash and cash equivalents, end of year	\$	21,360
Reconciliation of net income to net cash provided by operating activities		
Net income	\$	73,834
Adjustments to reconcile net income to cash provided by operating activities Depreciation and amortization		857
Gain on sale of securities		(510)
Changes in assets and liabilities		(510)
Accounts receivable		(4,657)
Prepaid expenses		(235)
Commissions payable		(6,079)
Accounts payable		863
Accrued expenses		(1,040)
Net cash provided by operating activities	_\$	63,033

NOTES TO FINANCIAL STATEMENTS

December 31, 2004

A. Securities dealer registration and nature of operations

Coastal Equities, Inc. (the "Company") is registered with the National Association of Securities Dealers and the Securities and Exchange Commission ("SEC") as a broker/dealer in securities. In order to maintain this status, the Company is required to maintain net capital, as defined by the SEC, of in excess of \$5,000. At December 31, 2004, net capital was \$78,005.

The Company has independent brokers who operate four offices in Massachusetts, New Hampshire, and Ohio. Its primary source of revenue is commissions for providing brokerage services to small businesses and individuals. Each broker receives a share of the commissions earned, and is responsible for his or her own expenses.

B. Significant accounting policies

Significant accounting policies employed in the preparation of these financial statements include:

<u>Estimates</u>: The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimates.

<u>Commission revenue and expense</u> are recognized as the transactions that give rise to the income and expense close.

<u>Depreciation</u> of equipment and furnishings is being provided over 5-year lives using the straight-line method. Repairs and maintenance are charged to expense as incurred.

<u>Cash and cash equivalents</u> includes bank accounts and all highly liquid debt instruments purchased with original maturities of less than three months.

Registration fees are recorded as expenses when paid.

<u>Compensated absences</u> are recognized as expenses in the year the employee actually takes an unpaid leave.

C. Deposit with correspondent broker

Because the Company does not handle customer securities or trades directly, it has entered into a relationship with a clearing, or correspondent, broker. As part of the terms of its contract with this broker, it maintains with them a \$25,000 deposit, held in a money-market fund. Interest earned on this account inures to the benefit of the Company.

D. Investment in marketable security

Investments in marketable securities – a mutual fund – are held for an indefinite period and, thus, are classified as available-for-sale. Available-for-sale securities are recorded at fair value in investments and other assets on the balance sheet, with the change in fair value during the period included in other comprehensive income for the period. Fair value of the security at December 31, 2004 was:

Cost, computed first-in-first-out	\$17,601
Unrealized holding gain	<u>2,514</u>
Fair value	\$20 115

Other comprehensive income included the unrealized holding gain of \$1,456, adjusted by the recognized gain of \$510.

NOTES TO FINANCIAL STATEMENTS

December 31, 2004

E. Stock transaction and corporate restructuring

On June 30, 2004, 100% of the Company's stock was sold by its prior owner. Senior and Executive Retirement Resources, Inc., a newly formed corporation, became the sole shareholder.

F. Operating lease

The Company leases its office space under a lease:

Monthly rent: \$2,675

Monthly sub-lease revenue: 1,740

Non-cancellable sub-lease revenue 0

Expiration date of lease June 30, 2009

G. Income taxes

The Company has elected to be taxed as an "S" corporation for federal and state income tax purposes. As part of the corporate restructuring described in Note E, the Company elected to become a qualified S Corporation Subsidiary. These two elections cause all taxable income to be recognized, and all income taxes to be paid, by the stockholder of the parent corporation.

21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

Independent Auditor's Report

Board of Directors Coastal Equities, Inc. Cincinnati, Ohio

I have audited the accompanying financial statements of Coastal Equities, Inc. as of and for the year ended December 31, 2004 and have issued my report thereon dated January 13, 2005. My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Supplemental Schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

David Merfeld LLC

Boston, Massachusetts January 13, 2005

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BRC	KEF	R OR DEALER	Coastal Equities, Inc.		as of	12/31/04	
			COMPUTATION OF NET CAPITAL				
1.	Tota	al ownership equity from	n Statement of Financial Condition		\$	86,539	348
2.	Dec	duct ownership equity r	ot allowable for Net Capital		•••••		349
3.			alified for Net Capital				350
1 .	Add	d :					
	A.	Liabilities subordinate	ed to claims of general creditors allowable in computation of Net Capital.				35
	В.	Other (deductions) or	allowable credits (List)				35
j.	Tota	al capital and allowable	subordinated liabilities		\$	86,539	35
ò.	Dec	ductions and/or charge:		_			
	A.		sets from Statement of Financial Condition (Notes B and C)\$		3540		
	В.	Secured demand note	e delinquency		3590		
	C.	•	ontracts and spot commodities -				
		proprietary capital cha	arges		3600	_	_
	D.	Other deductions and	l/or charges		3610	5,517	_ 36
	Oth	er additions and/or allo	wable credits (List)				36
ļ	Net	capital before haircuts	on securities positions		\$	81,022	36
9.	Hair	,	nputed, where applicable, pursuant to 15c3-1(f)):				
	A.	Contractual securities	commitments\$		3660		
	В.	Subordinated securiti	es borrowings		3670		
	C.	Trading and investme					
		 Exempted secur 	ities		3735		
		Debt securities .			3733		
		•			3730		
				3,017	3734		
	D.	Undue Concentration			3650	·	
	E.	Other (List)			3736	3,017	374
10.	Net	Capital			\$	78,005	375

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21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

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Board of Directors Coastal Equities, Inc. Cincinnati, Ohio

In planning and performing my audit of the financial statements of Coastal Equities, Inc. and supplemental schedule for the year ended December 31, 2004, I considered its internal control structure, including procedures for safeguarding securities, in order to determine my auditing procedures for the purposes of expressing my opinion on the financial statements, and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the Company, including practices and procedures that I considered relevant to the objectives stated in Rule 17a-5(g) in making periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure, policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's abovementioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which management has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. In addition, projection of any evaluation of them to future periods is subject to the risks that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a

condition in which the design or operation of the specific elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned function. However, I noted no matters involving the internal control structure, including procedures for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered be the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objective in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2004 to meet the Commission's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, the New York Stock Exchange, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of brokers and dealers, and should not be used for any other purpose.

David Merfeld LLC

Boston, Massachusetts January 13, 2005